

04/08/2005 14:34

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SUPT. OF ELECTIONS

PAGE 02



JOANNE NYIKITA  
Superintendent & Commissioner

**Board of Chosen Freeholders  
Of The County of Burlington  
MOUNT HOLLY, NEW JERSEY**

08060

**SUPERINTENDENT OF ELECTIONS and  
COMMISSIONER OF REGISTRATIONS**



April 7, 2005

TO: BONNIE BLADER  
FROM: JOANNE NYIKITA, SUPERINTENDENT OF ELECTIONS  
RE: VOTING MACHINES

Burlington County purchased 500 Sequoia Pacific Advantage Voting machines in 1999 for \$5,400.00 each. The central system and remote tally hardware kits were \$15,000.00. The annual software license fee is \$8,000.00.

The cost to prepare and certify the 490 machines for the General Election of 2004 was \$34,015.00. The cost of technicians for Election Day was \$6,300.00. The County Clerk has Sequoia do preparation work and over see the reading of the cartridges election night. I do not know the cost of those services.

The General of 2004 was the largest election the county has ever had. The cost for technicians is usually less.

It's impossible to determine the cost of supplies for one election. The yearly budget for machine supplies and parts is \$7,000.00.

I hope this helps.

BRIAN M. HUGHES  
COUNTY EXECUTIVE

DATE: May 10, 2005

CONTACT: Peter Saharko  
(609) 278-7137

## COUNTY EXECUTIVE ADDRESSES VOTING MACHINE ISSUE

**TRENTON—The following is a statement from County Executive Brian Hughes on the County's voting machines:**

"As County Executive, I applaud your advocacy efforts to ensure that all votes are counted and those vote counts are verified. To the disappointment of you and me, Sequoia has failed to make adequate progress in addressing this issue.

As you know, the purchase of the nearly \$4 million in voting machines was executed in the final year of the previous administration. With the support of the Board of Chosen Freeholders and this administration Mercer County was reimbursed over \$2 million in federal funds to cover costs related to establishing a new electronic voting system. Mercer County was the first County in the state to receive the reimbursement pursuant to the terms of the 2002 Help American Vote Act.

With the support of the Board of Chosen Freeholders this administration put \$500,000 in the capital budget for this upgrade based on Sequoia's recommendation. They said they could deliver, but they did not and the timetable continues to shift. Unfortunately, our power to act is limited by the fact that the purchase of the equipment by the previous administration was executed without a contract and only with a simple purchase order. I said from the start that I wanted Mercer County to be at the front of the line for this technology, and Sequoia has completely backed away from its commitment.

After taking office I talked to Sequoia representatives about upgrading the voting machines it had just sold Mercer County with a paper ballot feature, which would verify each voter's selections and create a permanent record. I embraced the paper ballot concept after U.S. Rep. Rush Holt, D-Hopewell Township, introduced federal legislation to require such a feature. Some voting experts have argued that electronic systems without paper records might fail or be manipulated, leaving behind no record of each voter's choices.

I will continue to push Sequoia to provide this equipment as soon as it is ready. We are still awaiting word from the company as to where they stand in the development of this technology."

*Visit Mercer County on the Web at [www.mercercounty.org](http://www.mercercounty.org)*

COUNTY OF MERCER, NEW JERSEY

RESOLUTION NO. 2003- 221

Approved as to Form and Legality

*[Handwritten Signature]*

Date  
April 24, 2003

County Counsel

BOARD OF CHOSEN FREEHOLDERS AUTHORIZES THE PURCHASE OF ELECTRONIC VOTING MACHINES AND AN ABSENTEE VOTING SYSTEM FOR THE COUNTY OF MERCER AT A COST NOT TO EXCEED: \$3,963,400 (2003 CAPITAL FUNDS)

WHEREAS, the County of Mercer wishes to purchase AVC Advantage Electronic Voting Machines and an Opscan Absentee Voting System to replace existing antiquated voting machines and punch card absentee ballot system; and,

WHEREAS, both systems will be administered by the Superintendent of Election's Office, County Clerk's Election Office and the Board of Elections; and

WHEREAS, the County of Mercer desires to enter into an agreement with Sequoia Voting Systems, 1030 North Anderson Road, Exeter, California 93221 to provide us with the AVC Advantage Electronic Voting Machines and the Opscan Absentee Voting System at a cost not to exceed \$3,963,400 (2003 Capital Funds); and,

WHEREAS, the Local Public Contracts Law (N.J.S.A 40A:11-5(1)) exempts the purchase of items necessary or required to prepare and conduct an election from bidding requirements; and,

WHEREAS, said equipment shall not be used prior to November 15, 2003; now, therefore,

Clerk to the Board

RECORD OF VOTE													
FREEHOLDER	Aye	Nay	N.V.	Abs.	Res.	Sec.	FREEHOLDER	Aye	Nay	N.V.	Abs.	Res.	Sec.
Cannon	X					✓	Muoio	X					
Hamilton	X				✓		Walter	X					
Hughes	X						Carabelli	X					
Mack	X												

X—Indicates Vote      Abs.—Absent      N.V.—Not Voting  
 Res.—Resolution Moved      Sec.—Resolution Seconded

THIS VOUCHER MUST BE SIGNED AND RETURNED WITH INVOICE BEFORE PAYMENT CAN BE MADE. RETURN TO THE SHIP TO ADDRESS

COUNTY OF MERCER, N. J.

McDADE ADMINISTRATION BUILDING

640 EDITH BRAD STREET P. O. BOX 8068 TRENTON, NEW JERSEY 08650

57131  
PAGE 1  
P.O. NO. 304825  
DATE: 05/01/03  
2/27/04

TO: SEQUOIA VOTING SYSTEMS  
811 NORTH MAIN STREET  
POST OFFICE BOX 1399  
JAMESTOWN, NY 14702-1399

MERCER COUNTY  
REC'D NO. 2

COUNTY OF MERCER, NJ  
MERCER COUNTY  
DATA PROCESSING ROOM 113  
640 SOUTH BROAD STREET  
TRENTON, NJ 08611

FEB 19 2003  
3,370,000.00

14204		NEW JERSEY SALES TAX EXEMPTION IS HEREBY CLAIMED UNDER R.S. 17-27.1 BY COUNTY OF MERCER FOR THE PRODUCTS OR SERVICES LISTED ON THIS ORDER. THE REGISTERED FEDERAL EXCISE TAX EXEMPTION NUMBER FOR THE COUNTY OF MERCER IS 27-600857W.		
DELIVER BY	SHIP VIA	FOB	TERMS	
04/29/03	BEST WAY	SHIPPING POINT	NET/30	
VENDOR CONTACT PERSON		BUYER	REQUISITIONED BY/PHONE NO.	
		PATTI CONSTANCE	MALDEIRA, T. XE601	
RES#	CONTRACT NO.	ACCOUNT NO.	PROJECT	
		20070214132499	BE5601	
REC. NO.	REQ. DATE			
			73763 04/29/03	
LINE NO	QUANTITY UOM	ITEM NO AND DESCRIPTION	UNIT COST	EXTENDED COST

1	1.OEA	RES# 2003-221 AVC ADVANTAGE ELECTRONIC VOTING MACHINES (600 TOTAL MACHINES); CARTRIDGE READER KIT (2 KITS); CARTRIDGE READER KITS FOR REMOTE TALLYS (13 KITS); SPARE PARTS INVENTORY; 50 VOTE SIMULATION CARTRIDGES; 50 SPARE RESULTS CARTRIDGES SECURE CARTRIDGE STORAGE CARTS FOR 500 (2 CARTS) WIN EDS ELECTION DATABASE SYSTEM (PER QUOTE FROM SEQUOIA TOTAL INCLUDES \$600,000 DISCOUNT)	916400.0000	3916400.00
2	1.OEA	OPSCAN ABSENTEE VOTING TEAMWORK SOFTWARE AND 2 SCANNERS (AS PER QUOTE FROM SEQUOIA)	47000.0000	47000.00



SUB-TOTAL 3963400.00  
TOTAL 3,370,000.00

**NOTICE**  
You MUST Sign & Return  
this Voucher for Payment!

VENDOR SIGNATURE MUST BE ORIGINAL

X Debra Maria Rosales  
Controller  
1-19-04  
VENDOR SIGN HERE  
TITLE DATE

I HEREBY CERTIFY THAT THE STATEMENT SET FORTH ABOVE AND MADE BY ME IS TRUE AND THAT THE GOODS SET FORTH HAVE BEEN DELIVERED OR THAT THE SERVICES SET FORTH HAVE BEEN RENDERED AND THE PRICES CHARGED ARE FAIR, REASONABLE AND CONFORM TO THE QUALITY AND QUANTITY OF GOODS ORDERED OR SERVICES PERFORMED.

Approval Purchasing <u>W.H. Case</u> Purchasing Agent	Approval Certification of Funds <u>Steven H. Gulinski</u> Chief Financial Officer
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**NOTICE TO VENDOR OR CONTRACTOR**  
1. ORDER NOT VALID WITHOUT AUTHORIZED SIGNATURES.  
2. PACKING SLIP WITH APPROPRIATE P.O. NUMBER MUST BE ENCLOSED WITH EACH SHIPMENT.  
3. THE RIGHT IS RESERVED TO CANCEL THIS ORDER IF REASONABLE SHIPMENT CANNOT BE MADE.  
4. VOUCHER MUST BE RETURNED WITH INVOICE TO THE SHIP TO ADDRESS

# INVOICE



# SEQUOIA

voting systems

7677 OAKPORT STREET, SUITE 800, OAKLAND, CA 94621 TEL: (510) 875-1200

FEDERAL ID #37-1274619

**BILL TO** MERCER COUNTY  
DATA PROCESSING ROOM 113  
640 SOUTH BROAD STREET  
TRENTON, NJ 08210

INVOICE NO. 002592  
INVOICE DATE 01/19/04  
SHIP DATE  
P.O. NUMBER 304825  
SALES REP. VDC CHRISTINE VALERIA  
JOB NUMBER 1033  
SHIP VIA PREPAY & BILL  
TERMS NET 30 DAYS

**SHIP TO** MERCER COUNTY  
DATA PROCESSING ROOM 113  
640 SOUTH BROAD STREET  
TRENTON, NJ 08210

DESCRIPTION	QUANTITY	U/M	UNIT PRICE	AMOUNT
AVC ADVANTAGE	220	EA	5500.0000	1,210,000.00
AVC ADVANTAGES WITH AUDIO	300	EA	6500.0000	1,950,000.00
SPARE PARTS INVENTORY				10,000.00
WIN-EDS ELECTION DATABASE SYSTEM				200,000.00
SUB TOTAL				\$3,370,000.00

**REMIT TO:**  
Sequoia Voting Systems, Inc.  
P.O. Box 116977  
Atlanta, GA 30368-6977

**COURIER ADDRESS:**  
SEQUOIA VOTING SYSTEMS, INC.  
(BOX #116977)  
100 SOUTH CREST DRIVE  
STOCKBRIDGE, GA 30281

**TOTAL INVOICE AMOUNT**

1-19-04  
DATE

*Dianthana Rosales*  
MANAGER

\$3,370,000.00



**SEQUOIA**  
Voting Systems

## Mercer County, New Jersey

### HARDWARE

<b>1.1 AVC ADVANTAGE ELECTRONIC VOTING MACHINE</b>	<b>\$ 4,200,000</b>
300 Machines @ \$ 6,000 each	\$ 1,800,000
Audio Option: 300 Machines @ \$8,000 each	\$ 2,400,000
<b>1.2 CARTRIDGE READER KIT</b>	<b>\$ 10,000</b>
2 Kits @ \$ 5,000 each	
<b>1.3 CARTRIDGE READER KITS (REMOTE TALLY)</b>	<b>\$ 65,000</b>
13 Kits @ \$5,000 each	
<b>1.4 OPTIONS</b>	
Spare Parts Inventory	\$ 10,000
50 Vote Simulation Cartridges (@ \$250 ea.)	\$ 12,500
50 Spare Results Cartridges (@ \$250 ea.)	\$ 12,500
Secure Cartridge Storage Carts for 500	\$ 6,400
2 carts @ \$3,200 each	

### SOFTWARE

<b>2.1 WinEDS ELECTION DATABASE SYSTEM</b>	<b>\$ 200,000</b>
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<b>TOTAL</b>	<b>\$ 4,516,400</b>
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<b>Discount</b>	<b>\$ 600,000</b>
If delivery accepted prior to April 1, 2003	



## **1.1 AVC ADVANTAGE ELECTRONIC VOTING MACHINE**

### **MACHINE HARDWARE INCLUDES**

Booth Light  
504 Voting Positions (12x 24)  
Electronic Write-In Keypad  
On-Board Audit \* Trail  
Removable Results Cartridge  
Seiko DPU-414 Printer  
18Hour Battery Backup  
Operator Panel  
2 Sets of Keys for Each Machine

### **MACHINE SOFTWARE INCLUDES**

Maintenance Diagnostics  
Setup Diagnostics  
Operator Log / Maintenance Log  
Cartridge Ballot Setup  
Voter Panel Ballot Setup  
Verify the Ballot  
Pre-Election Logic and Accuracy Test  
Post-Election Logic and Accuracy Test  
Random Storage of Ballot Images  
Endorsed Candidate Logic  
Vote Simulation

## **1.2 CARTRIDGE READER**

The Cartridge Reader Kit includes a Cartridge Reader and PC interface card and supports the function of writing to and reading from the results cartridges.

## **1.3 OPTIONS**

Ready (Stock) Parts Inventory  
Vote Simulation (test vote) Cartridges (50)  
Spare Results Cartridges (50)  
Secure Cartridge Storage Carts for 500



**SEQUOIA**  
Voting Systems

## **2.1 WinEDS ELECTION DATABASE SYSTEM**

This is a results cartridge generation and results cartridge tally software package, which provides for central machine programming and central election results reporting. The software provides for election management and setup for a large fleet of voting machines. This system integrates with absentee system setup and results tally. Reports generated include countywide summary, town and district reports, absentee results, and many more. The above price represents the cost for installing the software on up to three workstations.

## **3.1 SOFTWARE SUPPORT**

The price quoted also includes the first year annual 15% software license fee. Thereafter, the license fee will be invoiced yearly. This price does not include hardware.

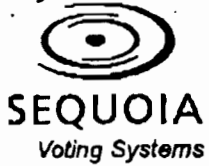
## **3.2 HARDWARE WARRANTY**

The AVC Advantage includes a full one – year parts warranty. If components fail during the first year, they are shipped within 24 hours of notification for replacement by trained County Staff. Extended warranty periods are available if the County deems them desirable.

## **3.3 INSTALLATION, TRAINING & SUPPORT**

### **INSTALLATION**

The key to a successful change in election equipment is the ability of the vendor to support the installation. Mercer County will be assigned a key representative with extensive experience installing the equipment purchased in jurisdictions around the US as well as in New Jersey. This representative will assist with oversight and advice during the acceptance of the new equipment. Further, he or she will provide guidance to technical staff providing maintenance and set-up of the new equipment and to those responsible for utilizing the election management software. The representative will work with designated County Staff to instruct them in both the proper and best methods for training poll workers and conducting voter outreach. Sequoia will assist the County in designing a customized and detailed procedures guide for poll workers, and will assist and guide your staff in voter outreach efforts.



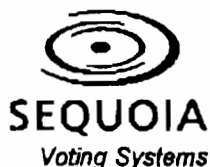
### TRAINING

Sequoia conducts two training courses. The first is a formal training course for AVC Hardware Maintenance and Support, which is a weeklong training class. The second is an AVC Application Software training and Election Management Software class which is approximately (10) ten days.

### SUPPORT

Sequoia will provide on-site Election Day support for up to three elections utilizing the AVC Advantage during the twelve months following delivery of the first AVC Advantage. Election Day support includes two trained Sequoia Representatives, one or both versatile in AVC troubleshooting and election management software support.

Ongoing Support: Support is available by phone.



## MERCER COUNTY, NEW JERSEY

### Opscan Absentee Voting System

#### Teamwork Software

**\$20,000.00**

Teamwork Software is a single user license option for a single scanner. Teamwork operates in a DOS environment and the software includes election setup, tally and report printing functions for tabulation of optical scan ballots processed on the Opscan V and VI scanning units. This software does not include a graphical layout module. The costs associated with ballots printing and layout are not included. That will be done by the printer of your choice.

Training for two employees is included in this proposal and will be conducted at a location determined by Sequoia and compatible with the needs of the Mercer County Clerk's or BOE offices.

During the first election within the first year of purchase, Sequoia will provide on site election day support to supervise and complete instruction on the processing of ballots utilizing this software and associated equipment.

If Mercer County purchases the Opscan Absentee as a stand-alone system, programming services are not included in this proposal. The cost for Sequoia to program would be in the area of \$1,000. to \$3,000. Mercer County also has the option of continuing existing procedures.

If Mercer County, purchases the Advantage voting machines. Sequoia would program the Teamwork software at no cost to the county.

It should be noted that setup for absentee is partially an inclusive function with WinEDS, the software package that supports the Sequoia product line of precinct/district level vote and tally equipment (i.e. the AVC Advantage) therefore limiting data entry to only one time.

#### 2 Scanners @ \$13,500. each

**\$27,000.00**

Each NCS Opscan unit is priced at \$15,000. This proposal contemplates the purchase of a second unit with a total discount of \$3000. The second unit is purchased as a backup only; thus, there is no additional charge for a second licensed copy of Teamwork. The Opscan units are similar or identical to the units demonstrated for the Clerk and the Administrative staff, and are open architecture low volume (3500 ballots per hour) scanners capable of detecting marked ballots with multiple media and color (excluding reds).

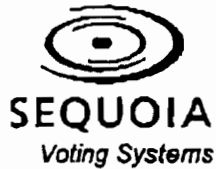
#### Total

**\$47,000.00**

**Notes:**

- **The above pricing does not include hardware for the TeamWork Software.**
- **The required hardware for TeamWork must include the following specifications  
Any PC that can run DOS, 16MB of RAM, hard drive with 100 megabytes of free disc space,  
3.5 inch floppy, and an operating speed of 266MHz or higher**
- **A yearly license fee of 15% of the software cost is assessed after the first year.**

## APPENDIX F



**MERCER COUNTY, NEW JERSEY  
SUPERINTENDENT OF ELECTIONS**

**PROPOSAL FOR INTEGRITY VOTER REGISTRATION  
SOFTWARE UPGRADE – RISC 6000 TO WINDOWS**

<i>Integrity Windows VIP Election Office Management System</i>	
<i>SignaDoc Document Imaging Software</i>	
<i>Signature Management System Software</i>	<b>\$ 150,000.00</b>
<i>Conversion of Existing Voter Registration Data</i>	
<i>(\$ .05 per active, inactive, delete record – 200,000 est.)</i>	<b>\$ 10,000.00</b>
<b>SUB-TOTAL</b>	<b>\$160,000.00</b>
<i>Current customer upgrade discount</i>	<b>\$ 25,000.00</b>
<b>TOTAL</b>	<b>\$135,000.00</b>
<i>Installation and Training – Integrity</i>	
<i>(Estimated 20-25 days)</i>	<b>\$ 1,000.00/day</b>
<i>Software License 15% of software cost</i>	